



SUCCESS STORIES

Tree Pros Testimonial

Interview with Shannah Olekszak

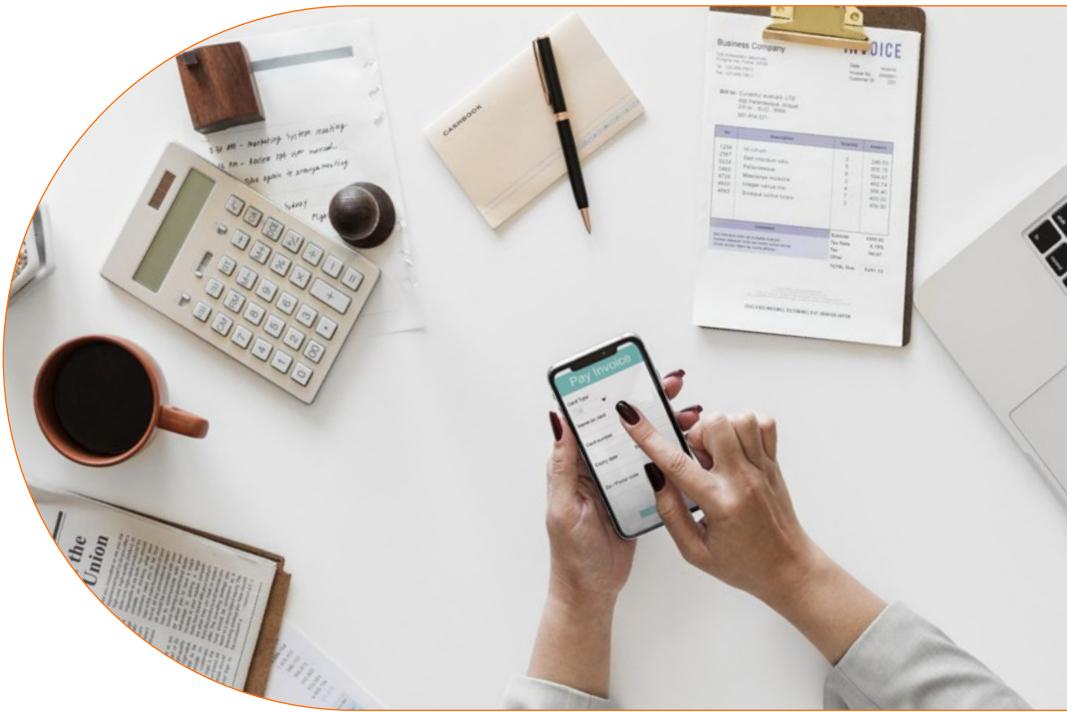




Tree Pros Background

Tree Pros is a Californian company dedicated to arboriculture. Their team of certified arborists and other professionals have over 2 decades of experience in the field. They help with the management of trees and provide a range of other services including plant health care.

Tree Pros works on both private and government projects, which means they have to deal with certified payroll weekly. As they grew, reporting became nearly a full-time job for their accounting team. President Shannah needed a solution so that they could spend less time manually entering data and more time doing tasks that added value to their business.



Tree Pros Problems

Tree Pros had been processing payroll in-house for the past 16 years. This included a lot of manual work, like checking time sheets every day, manually filling out required certified reports and re-entering the info into the Department of Industrial Relations (DIR) system as required under prevailing wage laws.

Handling the work related to certified payroll and compliance required a lot of manual work. Part of the problem was that they could not find a payroll service that would make reporting to the DIR easier. In fact, as they grew it became even more troublesome to stay compliant.

Additional related processes, such as handling PTO was done on paper. This means PTO requests were done manually, and separately from the payroll system. This is time consuming and easy to make errors, but also makes transparency difficult for employees who could not easily see their PTO info.

It was taking Tree Pros about 20 hours a week just on payroll processing. This is a significant drain on administrative team's time and energy.

"It got to be a full-time job. I almost needed a full-time person just to manage that"

"I need my accounting department to focus on other things that make my business grow and make sure we are working efficiently"



eBacon Solutions

Our implementation team worked with Tree Pros to get everything set up, including training their team on how to use the system. Immediately they noticed that several previously burdensome tasks were completely simplified. Setting up jobs became simple and required less time since the system automatically syncs with their QuickBooks. This makes setting up prevailing jobs fast and simple.

Reporting was their largest problem pre-eBacon, but it quickly became simple. Instead of manually transferring hours and other required reporting data multiple times into multiple systems, they simply log their hours with the time and attendance system. From there they can process payroll and create a multitude of reports with a single click. Uploading reports to the DIR was no longer a burdensome and stressful task.

Another aspect of the eBacon system that Tree Pros enjoys is how it allows their workers to manage a range of important tasks themselves. Before eBacon, everything was by hand and on paper. Now, employees can log in and handle lots of tasks like setting up direct deposits to changing tax deductions and PTO request. This empowers their workforce, reduces errors and means less paperwork for their busy admin team. It also provides their workforce with an enhanced level of transparency that they really appreciate.



Conclusion

Tree Pros is a thriving company that is no longer burdened by the admin work it takes to be compliant. Gathering time, processing payroll and staying completely compliant now takes a fraction of the time that it used to. They also don't have the daily stress of wondering if they are really doing things right. Now growing is not just a goal, but something they can actively and confidently work toward.

Additionally, by using eBacon, their payroll costs have decreased as a result of implementing our time system. Their ability to manage fringe also dramatically improved, allowing them to take fringe credits and move away from cash fringe payments, which are the most expensive way to pay fringe.

“Now I am actually going after more municipal jobs because I am not afraid of them now, I feel confident about bidding on the jobs”

“I felt like I was doing the company a disservice by not utilizing the tools you guys were offering when they were available to me”



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